



ARIZONA CHAPTER HOSTS BEST SELLING AUTHOR JAMES RICKARDS

In May, the SIOR Arizona Chapter hosted best-selling author James Rickards, author of *The Death of Money*. More than 70 members, sponsors, and guests attended the event at The Hermosa Inn in Paradise Valley, Ariz.

Mr. Rickards presented a compelling story that culminated into a lively Q & A session, followed by a cocktail reception. Later that evening the chapter officers hosted an exclusive VIP dinner with Platinum and Gold level sponsors and Mr. Rickards.



Best-selling author James Rickards (right) mingles at the cocktail reception.

CANADA CENTRAL THROWS SIOR SPRING EDUCATION DAY

The SIOR Canada Central Chapter held a successful education day in April. Twenty members and 116 guests convened at 2nd Floor Events in Toronto, Canada, for an afternoon of keynote speakers and lectures.

Keynote speakers included Mike Lipsey, president of The Lipsey Company, and Alan Arcand, the associate director with the Centre for Municipal Studies at the Conference Board of Canada. The afternoon continued with an exhibitor showcase and a panel discussion. The event finished with networking at SPiN Lounge, where industry professionals competed in a ping pong tournament for prizes.



Guests attend an afternoon presentation.

CANADA CENTRAL CHAPTER HOSTS ANNUAL GOLF TOURNAMENT

The SIOR Canada Central Chapter heralded the beginning of summer with its 43rd Annual Golf Tournament and annual meeting. Two-hundred fifteen golfers attended the day of friendly competition at RattleSnake Point Golf Course in Milton, Ontario.

The morning began with an open driving range session and progressed to a shotgun start for the tournament. A cocktail reception was held at the Oyster Bar, followed by a dinner with awards and prizes.

Pictured (left to right): Douglas Dimitroff, Phillips Lytle LLP; Bryan Faldowski, Colliers International; Doug Murray, SIOR; and Carolyn Powell, Buffalo Niagara Enterprise.



CHICAGO CHAPTER HOLDS JOINT MAY LUNCHEON MEETING WITH AIRE

The SIOR Chicago Chapter held a joint luncheon meeting with the Association of Industrial Real Estate Brokers (AIRE) in May. The luncheon featured guest speaker Jim Schultz, head of the Illinois Department of Commerce and Economic Opportunity, who provided an early update on how things are changing in his department, and answered questions about the change in the direction of the agency. Two-hundred fifty members and guests attended the event at Café la Cave in Rosemont, Ill.



Pictured (left to right): Roy Splansky, SIOR; Jim Schultz, Department of Commerce and Economic Opportunity; and Mike Prost, Newmark Grubb Knight Frank (AIRE Vice President).

CONNECTICUT CHAPTER HOSTS NHCID POWER LUNCH

The SIOR Connecticut Chapter hosted the New Haven Commercial Division at the training center for the Greater New Haven Board of Realtors. Thirty-five members and guests attended the April event in New Haven, Conn., to hear John Glasscock from the University of Connecticut School of Business share his valuable insight on the economy in Connecticut and at large.



Pictured (left to right): Jed Backus, NHCID; Carl Russell, SIOR, CCIM; Tom Hill III, SIOR, CCIM; John Glasscock, UCONN; and Barbara Pearce, H. Pearce Company.

GEORGIA CHAPTER HOLDS ANNUAL GOLF AND FISHING TOURNAMENT

In June, the SIOR Georgia Chapter held its annual golf and fishing tournament at the Piedmont Driving Club in Atlanta, Ga. One-hundred members, golf sponsors, and guests were paired in both events to maximize the networking opportunities. This event concluded with a cocktail reception where the winning teams were announced and guests networked.



Pictured (left to right): Todd Barton, SIOR; Rick Spiller, SIOR; and J. Mark Hawks, CBRE.



Pictured (left to right): Gardner Fisher, Rite Hite; Jake Lepchitz, Rite Hite; Michaela White, Rite Hite; and Tyler Jones, The Rockefeller Group.



GREATER LOS ANGELES CHAPTER HOSTS ANNUAL PROLOGIS MARKET REVIEW

The SIOR Greater Los Angeles Chapter held its annual Prologis Market Review at the Palm Restaurant in Los Angeles, Calif. This event marked the 11th consecutive year of support from Prologis for the marquee event. Eighty-five members and sponsors attended to hear from a distinguished panel moderated by Rob Antrobius, senior vice president of Prologis, featuring Mike Curless, the CIO of Prologis, and Howard Schwimmer, the CEO of Rexford Industrial. The panel discussed ongoing changes in the market, recent deals, and what lies ahead for the industry in 2015 and beyond.



Pictured Front Row (left to right): John DeGrinis, SIOR; Angela West, SIOR, MCR; and Rob Antrobius, Prologis. Back Row (left to right): Howard Schwimmer, Rexford Industrial; Frank Schulz, SIOR; Kim Snyder, Prologis; and Mike Curless, Prologis.

HOUSTON/GULF COAST CHAPTER HOLDS ANNUAL DEAL MAKERS DINNER

In April, the SIOR Houston/Gulf Coast Chapter held its annual SIOR Deal Makers Dinner at the River Oaks Country Club in Houston, Texas, with more than 200 members, guests, and developers in attendance.

The fundraising event included a networking happy hour and a seated dinner. Speaker Andrew Fastow, the former chief financial officer at Enron Corporation, discussed the fine line between business practices that are legal versus those that are ethical, offering a thought provoking presentation on business ethics and the challenges of operating a business legally.



Pictured (left to right): Bill Byrd, SIOR, CCIM, RPA; Walker Barnett, SIOR; Andrew Sowell, SIOR; Andrew Fastow; Allen Gump, SIOR, CCIM; and Geoff Kasselmann, SIOR, LEED AP.

INDIANA/KENTUCKY CHAPTER ENJOYS A DAY AT THE RACES

In April, the SIOR Indiana/Kentucky Chapter convened at Churchill Downs in Louisville, Ken., during Derby Week. Twenty-four members, sponsors, and guests started the afternoon with a gourmet lunch followed by networking and then horse race viewing and betting.

Pictured (left to right): Landon Paddock, ARCO Design/Build Midwest; Fritz Kauffman, SIOR; Ben Titus, ARCO Design/Build Midwest; Ryan Baker, DTZ; Nancy Gibbs, Avison Young; John Randall, Wells Fargo; O. Karl Behrens, SIOR, CCIM; Lori Hermann, SparrowHawk PowerOne; Alfredo Gutierrez, SparrowHawk; Pete Letherman, SIOR, CCIM; Steve Zacher, SIOR, CCIM; Bill Ehret, SIOR; Scott O'Neil, DTZ; Karen Spake, SIOR, GRI; Carolyn Spake-Leeper, CBRE; and Andrew Morris, SIOR.



INLAND EMPIRE & ORANGE COUNTY CHAPTER HOSTS CALIFORNIA REPUBLICAN PARTY CHAIRMAN

In March, the SIOR Inland Empire and Orange County Chapter welcomed guest speaker, Jim Brulte, Chairman of the California Republican Party, to a dinner at Gulliver's Restaurant in Irvine, Calif.

The event started with a networking reception, followed by a sit-down dinner. Brulte, also a former minority leader of the California State Senate and Assembly, presented on new federal and state water guidelines and the effects of development, while encouraging members to reach out to their water districts.



Pictured (left to right): Kevin Mckenna, SIOR; Randy Mason, SIOR, CCIM; Jim Brulte; Jeff Ruscigno, SIOR; Doug Earnhart, SIOR; Greg Dill, Bank of the West; Devon Sulli.

MEMPHIS CHAPTER HOLDS FRIENDS APPRECIATION EVENT

In May, the SIOR Memphis Chapter held an appreciation event at the Memphis Hunt and Polo Club in Memphis, Tenn. The SIOR Memphis Friends Appreciation event was held to thank the chapter's friends for their continued support and introduce recruits to members and friends. Thirty chapter friends, recruits, and members mingled while hearing about the benefits of connecting with SIOR.



Chapter President, Hank Martin, SIOR, thanks members, friends, and prospective members for attending.

LA/MS/AL/NWFL AWARDS HEGGEMAN - TURNER SCHOLARSHIP

In April, the SIOR Louisiana/Alabama/Mississippi/NW Florida Chapter awarded the Heggeman-Turner Scholarships. With matching funds from the SIOR Foundation and the generosity of the Heggeman – Turner Memorial Scholarship Fund, the chapter awarded \$2000 scholarships to both Paul Dominique from Louisiana State University (LSU) and Carolina Lima from Auburn University. Paul was presented with his award by Branon Pesnell, SIOR, CCIM, and Brian Andrews, the Assistant Director of the LSU Real Estate Research Institute and Faculty Advisor to the Student Real Estate Association.



Pictured (left to right): Branon Pesnell, SIOR, CCIM; Paul Dominique, LSU; and Brian Andrews, LSU.

MARYLAND/DC/NORTHERN VIRGINIA CHAPTER HOLDS EDUCATION PROGRAM

The SIOR Maryland/District of Columbia/Northern Virginia Chapter held an education program at the Executive Plaza Dining Hall in Hunt Valley, Md., in April. The course entitled "MREC Agency – Commercial" attracted 32 members and guests. Instructor Colin McGowan, founder and president of The Frederick Academy of Real Estate, CDEI, presented an informal seminar on agency relationships, agreements, and agent's duties to the principal, sub-agents, and obligations of the parties.

MEMPHIS CHAPTER HOSTS RECRUITMENT SOIREE

In March, the SIOR Memphis Chapter hosted a recruitment soiree at the Interim Restaurant in Memphis, Tenn. Sponsored by Hillwood Investment Properties, the event hosted 30 members and prospective members for networking and learning more about Hillwood's latest local development, Legacy Park.



MIDDLE AND EAST TENNESSEE CHAPTER AWARDS SCHOLARSHIPS

In April, the SIOR Middle and East Tennessee Chapter awarded scholarships to students at Middle Tennessee State University (MTSU). The scholarships were presented to Matthew Sargent, MTSU; Marcela Arredondo, MTSU; Brittany Watson, MTSU; and Keysha Honey, MTSU.

Chapter President, Bryan Rudisill, SIOR, and Buck Forcum, SIOR, attended two classes given by Phillip Seagraves, an Associate Member and professor at the Business School at MTSU. They met with students to share their experiences and life lessons, and closed by presenting the scholarships to each recipient.



Pictured (left to right): Matthew Sargent, MTSU; Marcela Arredondo, MTSU; Buck Forcum, SIOR; Brittany Watson, MTSU; Keysha Honey, MTSU; John Adams, SIOR; Philip Seagraves, PhD; Bryan Rudisill, SIOR.



Pictured (left to right): Bryan Rudisill, SIOR; John Adams, SIOR; Nick Ferran, MTSU; Koby Younce, MTSU; Philip Seagraves, PhD; Buck Forcum, SIOR.

NEW ENGLAND CHAPTER HOSTS ANNUAL LANDLORD BREAKFAST

The SIOR New England Chapter hosted its annual Landlord Breakfast at 400 Fifth Avenue in Waltham, Mass. The April event began with breakfast and networking and featured speakers: Bob Duffy and Stephen Duffy from Duff Properties, the featured company.



Pictured (left to right): Don Mancini, SIOR, CCIM, and Rob Nahigian, SIOR, CRE, FRICS, MCR.

NEW ENGLAND CHAPTER BREAKFAST SERIES FEATURES MIT PROFESSOR

In March, the SIOR New England Chapter hosted an event in their Breakfast Series. Forty members and guests attended at the Newton Marriott in Boston, Mass., for breakfast, networking, and a presentation from Steve Weikal, a professor of real estate at MIT.

NEW ENGLAND CHAPTER HOSTS JOINT SIOR/NAIOP MIDYEAR ROUND UP

In June, the SIOR New England Chapter hosted a joint event with NAIOP at the Westin Boston Waterfront Hotel in Boston, Mass. One-hundred attendees convened for the event, featuring an economic overview and the impact on the local market by Hans Norsby, the managing director of CoStar Portfolio Strategy. This was followed by a panel of leading market experts from greater Boston, who presented an overview and analysis of office, retail, and capital markets.

NEW JERSEY CHAPTER ACKNOWLEDGES ITS SPONSORS

The SIOR New Jersey Chapter recognized and thanked its sponsors at a March luncheon held in their honor at the Galloping Hill Country Club in Kenilworth, N.J. Fifty members and sponsors attended to celebrate their support of the chapter and receive the 2014 Chapter Awards. Scott Peck, SIOR, presented the awards as attendees dined, networked, and shared market information.

NEW JERSEY CHAPTER HOSTS MEMBER RECEPTION

In June, the SIOR New Jersey Chapter hosted a member and sponsor reception at The Boathouse in West Orange, N.J. The 50 attending members and sponsors had an opportunity to network, discuss market information, and create new business opportunities. Diana Lee Tucker, CAE, from SIOR was the honored guest and discussed the updated goals and objectives of SIOR, as well as the 2016 Fall World Conference to be held in New York City.

NORTHERN CALIFORNIA CHAPTER HOSTS ANNUAL GOLF TOURNAMENT

The SIOR Northern California Chapter held its annual golf tournament in June at the Course at Wente Vineyards in Livermore, Calif. One hundred forty-five players enjoyed a day of networking, golf, and incentive prizes. The first-place winning foursome was Chad McCardell, Industrial California; Ray O’Canto, NTD Media; Jack DuBeau, NTD Media; and Ed Leuthke, Cetera Advisors.



Pictured (left to right): Matt Ebner, Prologis; Steven Shorr, Prologis; Elizabeth Kauchak, Prologis; and Doug Norton, SIOR.

OHIO CHAPTER MEETS RNC HOST COMMITTEE CHAIR

The SIOR Ohio Chapter hosted the Cleveland Republican National Convention (RNC) Host Committee Chair, Terry Eggar, in April at the Luca Restaurant in Cleveland, Ohio. Terry Eggar spoke to 20 members about the economic impact that the RNC will have on Cleveland in 2016.



Pictured (left to right): Simon Caplan, SIOR; Mark Cook, Chicago Title; Brian Lenahan, SIOR; and Terry Eggar.

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PHILADELPHIA CHAPTER AWARDS SCHOLARSHIPS

In April, the Zell/Lurie Real Estate Center at the University of Pennsylvania held its Spring Members' Meeting in the Grand Ballroom of The Rittenhouse in Philadelphia, Pa., where the SIOR Philadelphia Chapter presented one of the two scholarships that were awarded.

One hundred fifty notable attendees dined while keynote speaker Thomas J. Barrack, Jr., CEO of Colony Capital, shared how his long-term relationships led him to achieve his success. Michael Capobianco, SIOR, chapter scholarship co-chair, presented the SIOR Award to Matthew Towerman with a large replica of the check. Matthew plans to work performing financial evaluations of real estate portfolios in New York City this fall.



Pictured (left to right): Michael Capobianco, SIOR, and Matthew Towerman, University of Pennsylvania.

In May, the SIOR Philadelphia Chapter presented the SIOR Award to the second recipient, Nicholas R. Marie, at the Fox School of Business and Management at Temple University in Philadelphia, Pa. The Dean and chapter scholarship co-chair, Philip Rothenberg, SIOR, presented Nicholas with a large replica of the check.



Pictured (left to right): Dr. M. Moshe Porat, Temple University; Nicholas R. Marie, Temple University; and Philip Rothenberg, SIOR.

PHILADELPHIA CHAPTER HOSTS 3RD ANNUAL OFFICE PROPERTY SUMMIT

The SIOR Philadelphia Chapter hosted their 3rd Annual Office Property Summit at The ACE Conference Center near Philadelphia, Pa. Twenty-five members and more than 100 real estate professionals attended summit this past May, where major developers, landlords, and investors met with the region's best office real estate brokers to discuss business opportunities.

Attendees visited six sponsor exhibits promoting office properties and development projects. Gerry Sweeney, president and CEO of Brandywine Realty Trust, spoke about the office market sector on a local and national level, followed by a panel discussion. The luncheon featured renowned economist Joel Naroff who discussed changes in the Federal Reserve and its impact on the overall commercial real estate market.



Pictured (left to right): Gerry Sweeney, president and CEO of Brandywine Realty Trust, addresses attendees at 3rd Annual Office Property Summit.

WISCONSIN CHAPTER HOLDS JOINT GOLF TOURNAMENT



The SIOR Wisconsin Chapter held a golf tournament in conjunction with the CCIM Wisconsin Chapter in June. Ninety-five golfers arrived at The Legend of Merrill Hills in Waukesha, Wis., to have lunch, play the course, and network at the closing cocktail reception and dinner. Members of both chapters were also presented with awards for placing in the tournament. Jeff Hoffman, SIOR, CCIM; Gregg Thompson, Thompson Project Management; Joe Schaeffer, Cryovac Sealed Air Corp.; and Matt Goode won first place.

Pictured (left to right): Kevin Barry, DTZ Barry; Steve Pollock, M Group Holdings; Andrea Scrobel, M Group Holdings; and James T. Barry, III, DTZ Barry.

EUROPEAN REGIONAL COUNCIL HOSTS SIOR PRESIDENT ANGELA WEST

The European Regional Council (ERC) welcomed SIOR President, Angela West, SIOR, MCR, to Europe for several chapter events in June. The week started in London where Angela West presented to 40 regional and senior directors from around the globe attending the GVA Worldwide conference, with the assistance of ERC President, Matthew Leguen de Lacroix, SIOR, FRICS.

The following day, after the chapter meeting, 30 members and potential members attended a London Luncheon at the renowned Ivy restaurant. The guest speaker was Professor Angus McIntosh, BA, MPhil., PhD., FRICS, an economic and sustainable property consultant, chartered surveyor, an economist, and visiting professor at Oxford Brookes University. Paul Danks, co-chair of the sponsor committee for the SIOR International European Conference, motivated members to attend the conference and have their companies sponsor it.



Pictured (left to right): Christophe Wuyts, SIOR; Paul McDowell, SIOR, FRICS, FSCSI; Renata Osiecka, SIOR; Angela West, SIOR, MCR; Matthew Leguen de Lacroix, SIOR, FRICS; Thorsten Wolf, SIOR; and Frederic Schneider, SIOR.

Mid-week took West to Warsaw, Poland, to join ERC Vice President, Renata Osiecka, SIOR, for a Warsaw breakfast meeting. The meeting was sponsored by Hillwood Europe and was attended by 20 members and prospect members.



Pictured (left to right): Renata Osiecka, SIOR; Angela West, SIOR, MCR; Karol Osiecki, SIOR.

Finishing off the week in Milan, Italy, Antonio Campagnoli, SIOR, and the Near East Regional President of FIABCI, organized a morning seminar about real estate marketing, including web marketing and home staging. That same evening in Milan, Antonio organized an early-evening drinks and conference entitled “Commercial Real Estate Opportunities in Italy,” sponsored by CORFAC International.



Pictured (left to right): Claudio Roncone; Simone Comi, Idealista; Fabio Bianco, Abitare In; Angela West, SIOR, MCR; Antonio Campagnoli, SIOR; Davide Bisi, Studio Tre; and Carlo Giordano, a.d. Immobiliare.it.