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# CHAPTER NEWS

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Doug Murray, SIOR, and Andrew Cunningham at the Blue Jays game.

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## **SIOR Canada Central Chapter Bonds over Baseball at Fall Social**

The SIOR Canada Central Chapter Fall Social took place in September at the Rogers Centre in Toronto. Attendees watched the Toronto Blue Jays face off against the Baltimore Orioles with the Blue Jays defeating the Orioles 5-1. A group of 65 members and guests gathered in the Centre's Executive Media Suite to encourage networking between members and valued sponsors.

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## **SIOR Arizona Chapter Tours Tempe Town Lake Office Campus**

Members and sponsors of the SIOR Arizona Chapter toured a mega project located near Tempe, Ariz., developed by Ryan Companies in September. The project is nearing completion after four years and will house five office buildings and 8,000 workers. Prior to the tour, the chapter hosted an outdoor reception at Tempe Town Lake.

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## **SIOR Canada Central Chapter Brings Best of Old and New Together**

The SIOR Canada Central Chapter hosted its Young Professionals event in August at the Spoke Club in downtown Toronto. The exclusive, invite-only event offered up and coming professionals in the industry the opportunity to meet SIORs in a relaxed setting and to learn more about the benefits of joining SIOR. Twenty guests enjoyed a three-course dinner, followed by an exclusive networking reception at Lavelle.

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## **SIOR Canada East Chapter Hosts its Annual Education Day**

In September, more than 200 brokers, landlords, and developers gathered in Montreal to discuss industry developments, participate in training sessions, and network. The event, sold out weeks in advance, featured a talk on "Presenting the best offer to your client" by real estate lawyer Ghislain Côté from Therrien Couture. Mike Lipsey of The Lipsey Company gave the keynote presentation - his first ever in Montreal. The event provided the 21 members with a great way to interact with colleagues while earning continuing education credits.



## SIOR Carolinas Chapter closes out year with Fall Meeting

Forty-four members attended the SIOR Carolinas Chapter fall meeting at the Grand Bohemian in Asheville, N.C. in August. The event drew a total of nearly 85 attendees. Featured speakers included K.C. Conway with SunTrust Banks, Inc. and Stan Cooper with Sierra

Nevada Brewing. Stan discussed the Sierra Nevada deal in a presentation entitled "Now on Tap in NC." A few attendees also enjoyed smallmouth bass fishing at the French Broad River and golf at nearby Grove Park. Others investigated the new Sierra Nevada Brewery.



Dan Leahy, SIOR; Tim Walsh; Adam Roth, SIOR, and Doug Kiersey, SIOR.

## SIOR Chicago Chapter Goes Golfing

The SIOR Chicago Chapter held their annual golf outing in July at Cantigny Golf Club in Wheaton, Ill. Over 120 golfers enjoyed the beautiful weather. The SIOR Chicago Chapter thanks their Platinum Sponsors for making this a memorable event year after year.



## SIOR Florida Chapter Joins Forces with CCIM and ALC to Host "I-4" Event

Over 30 members of the SIOR Florida Chapter attended a jointly hosted event with CCIM and ALC titled "The I-4 Commercial Corridor." The event was held in August at Florida Polytechnic University in Lakeland, Fla. More than 300 attendees heard presentations on Publix's real estate story, EB5 Crowd Funding & Capital Sources, I-4 land opportunities and current development, and ways to use Arc GIS and Business Analyst.



## SIOR Chicago Chapter Gives to College-bound Students

The SIOR Chicago Chapter raised almost \$10,000 dollars for the Ada S. McKinley College-Bound Trunk Scholarship program in 2016. The donation will fund 19 \$500 scholarships. The program selects winners based upon essays that detail how the scholarship will help the student achieve a successful freshman

year. This is the sixth year that the chapter has participated. The ability to do so is in large part due to generous donations from sponsors and members. The chapter is grateful for its sponsors' continued support.

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### SIOR Chicago Chapter Hosts Crosstown Classic

In July, the SIOR Chicago Chapter hosted an event for members and new designees to pass along SIOR's 75th Anniversary Torch at Chicago's very own Crosstown Classic at US Cellular Field. More than 40 guests attended the event where they watched the White Sox beat the Cubs 3-0.

The Chicago Chapter received the traveling scepter from the SIOR Wisconsin Chapter and sent it along to the SIOR Michigan Chapter to continue its cross-country journey with items from the event that represent Chicago.

### SIOR Chicago Chapter Hears about the Future

The SIOR Chicago Chapter held their September luncheon at Gene & Georgetti's in Rosemont, Ill. Howard Tullman, CEO of Chicago's 1871, gave over 50 members an exciting and rapid fire review of the major tech trends that will radically shake up the ways we think about disruptive innovation, new product development, and satisfying the accelerating demands of customers. 1871 is Chicago's technology and entrepreneurship center.

### SIOR European Regional Chapter Lunches in London

In September, the SIOR European Regional Chapter followed up its successful inaugural SIOR International European Conference with its annual London Luncheon. The event drew over 40 attendees to The Ivy. Sponsors and speakers from the conference joined members and prospective members to network and enjoy a talk by Dr. Angus McIntosh, Economic and Sustainable Property Consultant, Real Estate Forecasting Ltd.

## SIOR Greater Los Angeles Chapter Keeps Calm and Golfs On

In July, members, sponsors, and industry friends teed off for an afternoon of sunshine and camaraderie during the SIOR Greater Los Angeles Chapter's 46th Annual Golf Tournament at the redesigned Virginia Country Club course in Long Beach, Calif. A double tiebreaker determined the tournament winners: Phil Prassas of Crow Holdings, Matt Erickson and Chuck Wilson of Colliers International, and Scott Heaton, SIOR.

This year's tournament benefitted Sharefest, a local organization focused on transforming communities by mentoring and empowering youth. "Giving back to the community is a core belief of our chapter," explains Chapter President, John DeGrinis, SIOR. "Supporting Sharefest enhanced their 2016 Summer Youth Development Academy tremendously, and I am proud we were able to make such a positive impact."



Chris Sheehan, SIOR; Chad Mayer of Sharefest, and John DeGrinis, SIOR.



## SIOR Georgia Chapter Gives Back to the Atlanta Community

Volunteers from the Georgia Chapters of SIOR and CCIM joined members of Feeding the Homeless Project in downtown Atlanta in mid-September. The group gathered early morning at The Varsity to caravan to a vacant parking lot where volunteers prepared and served a full southern breakfast including biscuits & gravy and cheese & bacon grits to about 200 of Atlanta's less fortunate citizens.

SIOR volunteers included Scotland Wright, SIOR; Peggy Wright; Rick Spiller, SIOR; Bob Robers, SIOR; Todd Barton, SIOR; Rick Tumlin, SIOR, CCIM; along with employees of Mimms Enterprises, an annual sponsor of the SIOR Georgia Chapter.



## SIOR Indiana-Kentucky Chapter Tees Off with NAIOP

In July, 25 members and several prospective members of the SIOR Indiana-Kentucky Chapter golfed at the Hawthorns Golf & Country Club in Fishers, Ind. Members, sponsors, and guests enjoyed 18 holes at the exclusive venue free of charge thanks to the generosity of the chapter's sponsors.



### SIOR Louisiana, Mississippi, Alabama, NW Florida Chapter Gets Some Sun at Summer Meeting

The SIOR Louisiana, Mississippi, Alabama, Northwest Florida Chapter gathered on Florida's Emerald Coast at the Pensacola Beach Hilton, Pensacola Beach, Fla., for their summer meeting in July. Thirty-six members and guests attended the event including 2016 SIOR President, Allen Gump, SIOR, CCIM. After the business meeting, members and guests boarded a bus for a tour of The Institute of Human and Machine Cognition, a lecture from Quint Studer of the Studer Community Institute, and lunch at the landmark 5 Sister's Blues Cafe in the historic Belmont DeVilliers neighborhood.



### SIOR Middle and East Tennessee Chapter Toasts to Education

The SIOR Middle and East Tennessee Chapter held a two-day educational event with instructor Bill Burgess, SIOR in September with approximately 40 attendees. In addition to the classes, the chapter also held an evening networking and recruitment event at Drink in Knoxville, Tenn. Twelve members attended the reception with Mr. Burgess and ten prospective members who were interested in learning more about SIOR.

### SIOR Great Lakes Region Rocks Third Annual Networking Event

The SIOR Ohio Chapter hosted members from the SIOR Chicago, Indiana-Kentucky, Michigan, and Wisconsin Chapters at the end of August for a 24-hour networking event at some of Cleveland's most iconic venues including the Rock and Roll Hall of Fame. One-hundred and thirty six attendees networked, ate, and learned during the day. 2016 SIOR President Allen Gump, SIOR, CCIM, made an appearance along with the Diamond Torch. Attendance at the networking event has grown every year and 2017 looks to be no different.



Tony Witt, SIOR; Neil Sawicki, SIOR; David Schiller, SIOR; Joe Barna, SIOR; Allen Gump, SIOR.



Rafael McCadden, SIOR, Del C. Markward, SIOR President-Elect, and José González, SIOR.

## SIOR Mexico Chapter Appoints New President

Del C. Markward, SIOR President-Elect joined the celebration in Mexico City on November 3, at Club de Industriales in Polanco. Former president Rafael McCadden of Colliers International, thanked the chapter for all the support he received during his term from Fibra Macquire as the official sponsor. He delivered the charge to José González, SIOR, senior industrial director at Cushman and Wakefield.



Scott Gilbertson; Mike Salmen, SIOR; Claire Roberts, SIOR, and Aaron Barnard, SIOR.

## SIOR Minnesota Chapter Keeps Things Lively with Education and Social Events

The SIOR Minnesota Chapter members have been earning and learning thru educational programs that offer continuing education credits. During the August session, Paul Hyde and the Hyde Development team presented on the Northern Stacks Development which features a 122-acre industrial/flex redevelopment in Fridley, Minn. The chapter isn't just about education, though. Members found time to meet up at the Ryder Cup in Chaska, Minn., during the last week of September.



## SIOR New England Chapter Hosts First Invitational Golf Tournament

Wannamoissett Country Club in Rumford, R.I. hosted the Inaugural New England SIOR Invitational Golf Tournament in July. Thirteen members of the SIOR New England Chapter played in the invite-only tournament along with thirty-five guests and corporate partners. The 19th hole reception had

everyone laughing, compliments of "a Man in a Skirt," and his selections for scotch-tasting, bag-piping, and joke-telling. Structured foursomes paired together an SIOR broker, corporate partner, invited broker, and invited landlord for enhanced networking.



## SIOR Northern California Chapter Stays Active

The SIOR Northern California Chapter had a busy 3rd quarter! In August, 50 guests enjoyed a putting contest followed by dinner and an inspiring talk by keynote speaker Dave Dravecky, formerly of the San Francisco Giants. September found members in Wine Country at the Chardonnay Golf Club in American Canyon, Calif., for the chapter's annual golf tournament. One-hundred golfers came out for a full day of sunshine, networking, and competition. A wine raffle hosted by chapter wine expert Tom Tyer, SIOR, and a buffet dinner followed the tournament.



Brian Lenahan, SIOR, and Ron Jurgenson, SIOR.

## SIOR Ohio Chapter Clocks Time in the Classroom

The SIOR Ohio Chapter participated in its first event in Toledo, Ohio with an education session held jointly with the local CCIM and NAIOP chapters. The event took place at the Toledo Mud Hens Baseball Club in August. Several members joined members of the local CCIM and NAIOP chapters for a core law course taught by Mike Sikora of Sikora Law. Following the seminar, attendees had the option of attending a game.



Paul Breuer, SIOR, and Don Ossey, SIOR.

## SIOR Oregon Chapter Thanks its Sponsors

The SIOR Oregon Chapter showed sponsors its appreciation for their support with an August event at TopGolf in Hillsboro, Ore. Fourteen sponsor representatives joined 14 members and three guests at the popular golf entertainment complex for a night of golf and festivities.

## SIOR Utah Chapter Hosts Top-Notch Luncheon at TopGolf

SIOR Utah Chapter members held their annual chapter meeting at TopGolf in Midvale, Utah in August. Nine members and several guests enjoyed good food, networking, and a great venue thanks to the generous support of sponsor Seefried Industrial Properties. The chapter confirmed its 2016-2017 slate of officers and got in some good-natured competition.



## SIOR Western Missouri Kansas Chapter Invests in Future Talent

The SIOR Western Missouri-Kansas Chapter's Development Day took place in September at the Kansas City Convention Center's Grand Ballroom in downtown Kansas City, Mo., with over 1,000 guests in attendance. Earlier that day, 54 members and guests gathered for a luncheon at the American Restaurant including 2016 SIOR President, Allen Gump, SIOR, CCIM; guest speaker Brian McKiernan of CenterPoint Properties, and the chapter's two scholarship recipients. The chapter awarded Jonathan DeLisle the Olen Monsees Memorial Scholarship of \$5,000 and Christina Fenwick the Mary Riley-Cheek Memorial Scholarship of \$5,000. It was a great luncheon to kick-off the day's events.



Zach Hubbard, SIOR; Debbie Schulte, SIOR; Christina Fenwick; Jonathan DeLisle; Sarah Feldmiller, and Nathan Anderson, SIOR.

## | PRESIDENT'S GIFT



## Gump Donates Outgoing President's Gift to VogelAlcove

2016 Global SIOR President, Allen Gump, SIOR, CCIM, is shown with children and a staff member from VogelAlcove, the charity designated for his \$1,000 outgoing President's gift. VogelAlcove serves young homeless children in the Dallas, Texas area.



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