
CHAPTER NEWS



Recipients of the scholarships pose with officers of the SIOR Chicago Chapter.

SIOR Chicago Chapter Supports the Trunk Scholarship for 7th Year

The SIOR Chicago Chapter raised an amazing \$13,500 to fund 27 \$500 Trunk Scholarships to support the Ada S. McKinley College-Bound Trunk Scholarship program for 2017. Students receiving the Ada S. McKinley Trunk Scholarships are selected based upon the submission of a written essay describing how the scholarship would allow them to be suitably prepared to enter their first year of college. Students received the awards in late August in Chicago. The SIOR Chicago Chapter thanks those sponsors and members that contributed for their generous donations.



SIOR Connecticut Western Massachusetts Chapter Releases Mid-Year Market Results for Area

The SIOR Connecticut Western Massachusetts Chapter announced the results of its semi-annual survey of chapter members in July. The report features information on trends and forecasts of the markets covered by chapter members. Overall, the report indicated that the industrial market leads and there are limited to no concerns about future price declines, while the office market is still sluggish with concerns noted about the potential for future price declines.

SIOR Canada East Chapter Hosts Education Day

In September, 14 members of the SIOR Canada East Chapter joined more than 120 brokers, landlords, and developers in Montreal, Quebec, to share in industry discussions, training sessions, and networking opportunities. The day included a training session led by Martine Lord, a lawyer from Therrien-Couture, followed by SIOR's, Robert Nahigian's "Highest and Best Use" presentation. The Education Day event provided a great way for colleagues to network while earning continuing education credits.



Sean Olvany; Dan Smolensky, SIOR; Mike Androwich, and Scott Gibbel

SIOR Chicago Chapter Holds Annual Golf Outing

The SIOR Chicago Chapter held its annual golf outing in July at Cantigny Golf Club in Wheaton, Ill. More than 120 golfers enjoyed the beautiful weather and the friendly competition. The Chapter thanks its Platinum Sponsors for making this a memorable event year after year.

SIOR Connecticut Western Massachusetts Chapter Enjoys America's National Pastime

Thirty members and guests of the SIOR Connecticut Western Massachusetts Chapter attended a Hartford Yard Goats game against the Trenton Thunder in the new Dunkin Donuts Park, north of downtown Hartford, Conn., in late June.

Prior to the game, Chapter President Jeff Ryer, SIOR, spoke a few words, and the delegates from the Chapter's two new Associate Members ServPro Bloomfield and Griffin Industrial introduced themselves and their firms. Attendees enjoyed drinks, ball park food, lively conversation, and the game from the Dunkin Donuts party deck. Capping a great night out, the Yard Goats hung on to beat the Thunder 5 – 4.



Art Ross, SIOR; Tom Pajolek, SIOR; Larry Levere, SIOR, and Bob Carr, SIOR.

SIOR Georgia Chapter Knocks Sponsored Education Class out of the Park

In June, the SIOR Georgia Chapter sponsored a free continuing education class, "Land of the CRE, Home of the Braves," for the Young Council of REALTORS® at Pennant Park in Atlanta. Limited to 150 seats, the event quickly sold out with nearly 30 members in attendance. Chapter President Rick Spiller, SIOR, spoke on the benefits of the SIOR designation to the attendees. The full day included networking, lunch, and a panel highlighting the impact of the Braves relocation on the Atlanta. The highlight of the event was a "behind the scenes" walking tour of the new stadium.



SIOR Indiana-Kentucky Chapter Vice President Peter Letherman, SIOR; Secretary/Treasurer Steven Schaub, SIOR, and President Andrew Martin, SIOR.

SIOR Indiana/Kentucky Chapter Talks Business at Golf Event

The SIOR Indiana/Kentucky Chapter held its annual meeting during the annual SIOR Indiana/Kentucky Chapter / NAIOP joint golf event in September at the Prairie View Golf Course in Carmel, Ind. The golfing event was a huge success with 60 people across both organizations attending, including nearly 20 members.



Members of the SIOR European Regional Chapter including Chapter Vice President Paul McDowell, SIOR, and Chapter President, Renata Osiecka, SIOR, gather to hear 'Chopin' (Matthew Leguen de Lacroix, SIOR) play the piano.

SIOR European Regional Chapter Plays Chopin in Warsaw

Eight members of the SIOR European Chapter spent two days in September exploring Warsaw, Poland, sampling local food and drinks while hunting for 'Chopin' as they filmed the promotional video for the 2nd SIOR International European Conference.

On the evening of the filming, the Chapter held a networking and recruitment reception sponsored and held in the Raddison Blu Hotel. Twenty-five members met to discuss the day's exciting activities and the growth of the Polish market.

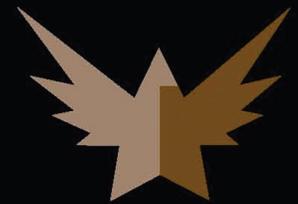


Grill masters Bo Smith, SIOR, and Kevin McKenna, SIOR tend the barbecue.

SIOR Inland Empire and Orange County Barbecues at the Beach

Sixty members, sponsors, and prospective members of the SIOR Inland Empire & Orange County Chapter gathered on the beach at Emerald Bay in Laguna Beach, Calif., to enjoy an August afternoon of networking, music, and barbecue.

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SIOR Great Lakes Region Hosts Annual Midwest Regional Networking Event

Under the leadership of host SIOR Wisconsin Chapter, the five chapters of the SIOR Great Lakes Region put on a successful 24-hour networking event in Milwaukee this past August with nearly 160 attendees, 80 of whom were members. The event exposed attendees to several of Milwaukee's most well-known venues, kicking off with a tour and reception of the Harley Davidson Museum.

SIOR Minnesota Chapter Gets Old School during Annual Office Crawl

The SIOR Minnesota Chapter toured some of Minneapolis' "hottest" office buildings during its annual Downtown Office Crawl in Minneapolis in August. This year's tour included the Fifth Street Towers, Baker Center, and ended at the Offices at 7th & Nic where participants indulged in adult tricycle races and enjoyed networking over nibbles.



Sharefest Executive Director, Chad Mayer (right), receives the chapter's generous donation from SIOR Greater Los Angeles Chapter President, John DeGrinis, SIOR (left).

SIOR Georgia Chapter Knocks Sponsored Education Class out of the Park

The SIOR Greater Los Angeles Chapter held its 47th Annual Golf Tournament in July at the Virginia Country Club in Long Beach, Calif. One-hundred twenty-four golfers made their way around the course, enjoying a day of sunshine and camaraderie. "With new additions to the format, such as the In-N-Out truck

for lunch, the \$1 Million shoot out, the Range Rover Hole-in-One contest, and the traditional Travis Mathews shopping experience," explained Tournament Chair, Chris Sheehan, SIOR, "the event keeps members, chapter sponsors, and guests returning year after year."



SIOR Northern California Chapter Sees Snow in September

The SIOR Northern California didn't let a little snow hinder the mood at the annual fall dinner in Tahoe - although it put a damper on plans to golf. Fifty members and guests of the chapter enjoyed a networking reception, an informative presentation by George Dom, former captain of the Blue Angels, and dinner at Edgewood Tahoe in Stateline, Nev.



Attendees pose in front of the Angel's suite.

SIOR Inland Empire Orange County Chapter Hits a Home Run

The SIOR Inland Empire & Orange County Chapter sponsor, Bank of America Merrill Lynch, hosted 30 members, including SIOR Global Immediate Past President Geoff Kasselmann, SIOR, at their suite for a day of networking and baseball. The Los Angeles Angels won against the Baltimore Orioles 1-5.



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SIOR San Diego Chapter Goes Triple Crown

In August, the SIOR San Diego Chapter invited members from surrounding chapters to join the chapter at its annual day at the races in Del Mar, Calif. The event was a great success with 40 people in attendance. Members from the SIOR Arizona, Southern Nevada, and Northern California Chapters networked with San Diego Chapter members, sponsors, and guests, and delighted in the thrill of the races at the Del Mar Race Track.



SIOR Western Missouri-Kansas Chapter Continues Tradition of Excellence with 2017 Development Day

The SIOR Western Missouri-Kansas Chapter hosted its 2017 Development Day in September at the Grand Ballroom in the Kansas City Convention Center. More than 80 exhibitors and 700 attendees from commercial real estate and related industries gathered to promote products and do business.

The chapter annually kicks the Development Day off with a chapter lunch. This year's lunch program included a talk by long-time chapter member, Whitney Kerr, Sr., SIOR, who spoke on his knowledge of development in the Kansas City area, as well as the presentation of two \$6,000 scholarships to Malik Brown and Yianni Vrentas, students at the University of Missouri - Kansas City.

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SIOR Southeast Regional Conference Sizzles in Savannah

Five SIOR Chapters hosted the biennial Southeast Regional Conference at the Westin Savannah Harbor and Resort in Savannah, Ga., in late August. One-hundred thirty members from SIOR Carolinas, Georgia, Florida, Middle and East Tennessee, and Memphis Chapters and beyond joined 80 exhibitors, sponsors, and guests for two packed days of networking, education, and fun.



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SIOR Ohio Chapter Hits a Bull's-eye with CRE Tech Panel

The SIOR Ohio Chapter held its Fall Meeting followed by some friendly competition of shooting clays at the Black Wing Shooting Center in Delaware, Ohio in September. This year's fall meeting included a panel on trends in Commercial Real Estate with special guest SIOR Global Immediate Past President Geoff Kasselmann, SIOR.



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SIOR CELEBRATES SERVICE DAY

SIOR celebrated its first annual global Service Day in May this year. May 8th, V-E Day, was chosen to honor the organization's World War II roots.

Some of SIOR's Chapters were inspired to plan a unique event for the occasion, whether on the day or later in the year. Other chapters chose to continue their annual philanthropic activities.

The SIOR New England Chapter joined the veterans' support group Pease Greeters to welcome back 170 troops returning from Afghanistan. The chapter donated \$300 in pizza as well as a check to Pease Greeters for \$1,400.

The SIOR Northern California Chapter donated \$5,000 to Sentinels for Freedom, an organization dedicated to helping severely wounded veterans make a productive transition back into civilian life.

The SIOR Colorado Chapter built bikes with Wish for Wheels, a 501(c)(3) non-profit organization that gives brand new bicycles and helmets to kids in low-income communities. The chapter donated \$2,500 to the organization.

The SIOR Arizona Chapter sponsored the creation of a mock-CRE business at Junior Achievement's Financial Park in Tempe, Ariz. Junior Achievement, a 501(c)(3) organization, fosters work-readiness, entrepreneurship, and financial literacy skills in youth through classroom and experiential learning.

Continuing the tradition of several years, SIOR Greater Los Angeles Chapter donated \$20,000 to Sharefest, Inc., an organization dedicated to building stronger communities in the Los Angeles South Bay area by fostering volunteerism and mentoring youth to be agents of change.

"I am proud to donate \$20,000 on behalf of the SIOR Greater Los Angeles Chapter to such a valuable organization," said Chapter President, John DeGrinis, SIOR.

The SIOR New York City Downstate Chapter served dinner to roughly 300 people at the Community Kitchen & Pantry Food Bank in West Harlem. Across the country, the SIOR Southern Nevada Chapter volunteered at the Three Square Food Bank in Las Vegas. Twelve members cleaned food storage bins to hold meals for the next day – a service that allowed the food bank to provide almost 900 meals.

In Austin, the SIOR Austin/Central Texas Chapter held a food drive, collecting 824 food items in addition to a monetary donation, distributing the items evenly between two local organizations: SAFE and Hope Food Pantry.



The SIOR Inland Empire & Orange County Chapter organized a group to participate in the Walk to Cure Arthritis at Anaheim Stadium. The chapter also plans to donate \$3,000 to assist areas impacted by the summer's unprecedented wave of natural disasters.

The SIOR Carolinas Chapter voted to donate \$5,000 for hurricane relief, and, at present, are determining the best organizations to support. The member chapters of the Southeast Regional Conference (SIOR Carolinas, Florida, Georgia, Memphis, and Middle and East Tennessee Chapters) will also make a \$5,000 donation from the regional conference's budget.

Annually, the SIOR Georgia Chapter donates some of the proceeds from its Leadership Breakfast to worthy causes. In addition to those donations, this year, the chapter also voted to donate a total of \$10,000 to the American Red Cross to assist in Hurricanes Harvey and Irma relief efforts. At the end of September, the SIOR Georgia Chapter will be joining the local Georgia CCIM Chapter to volunteer with Feed the Homeless of Atlanta.

These are just a few of the ways that SIOR's Chapters have given back to their

communities already this year. Coming up, SIOR Memphis Chapter has joined with the Memphis Area Association of Realtors® and the Clean Memphis initiative to assist with city beautification efforts. The SIOR Pittsburgh, Western Pennsylvania, and Northern West Virginia Chapter has plans for a charitable bowling event in 2018.

Not all of the philanthropic activities were chapter-based. The Candidate Member Task Force joined in the spirit of giving during its meeting in Chicago in May by generously contributing money to the Children's Hospital Los Angeles.

"Since SIOR's founding 76 years ago, the organization has taken great pride

in our charity work and our reputation for being deeply involved with the surrounding community," said David Liebman, Speaker of SIOR's Chapter Leadership Council. "Because of the creative, generous community leaders who make up this organization, SIOR remains profoundly oriented in a giving direction, which we believe deserves to be recognized and celebrated."

SIOR is proud to recognize the philanthropic efforts of our chapters! Catch a member in the act of doing good? Tag #SIORServiceDay to @SIORGlobal and @SIORChapters on Twitter or @SIORGlobal on Instagram. Or simply email us with the event information at chapters@sior.com.

