

2012 Member to Member Transaction Awards

2012 Member to Member Transaction Award Winners

This year over 475 SIOR members participated in a Member to Member Transaction in 2012 reporting almost 500 transactions. Total dollar volume was in excess of **\$2,600,000,000** – which is a record for reported Member to Member transactions.

First Place – Largest Number of Transactions - with 30 transactions:



20387

Carey P. Gilbert, SIOR, CCIM, CRE, J.H. Berry & Gilbert, Birmingham, Alabama.

Second Place – Largest Number of Transactions - with 27 transactions:



30501

Jeremy Z. Kronman, SIOR, CCIM, CBRE, Pittsburgh, Pennsylvania.

Third Place – Largest Number of Transactions – with 26 transactions:



3662

Ronald J. Behm, SIOR, Colliers International, Rosemont, Illinois.

Largest Dollar Volume Transaction (Industrial)



31287



60987



32542

Daniel P. Leahy, SIOR and **Adam D. Roth, SIOR, CCIM**, NAI Hiffman, Oakbrook Terrace, Illinois; **Steven A. Kohn, SIOR**, Colliers International, Rosemont, Illinois, for the lease of a 1,618,048 square foot industrial building for \$120,000,000.

Largest Dollar Volume Transaction (Investment)



31010



29422

Mark Demetre, SIOR, Jones Lang LaSalle, Sacramento, California; **William G. Niethammer, SIOR**, Jones Lang LaSalle, Sacramento, California, for a 12,000,000 square foot industrial property for \$563,466,950.

Largest Dollar Volume Transaction (Office)



25181



9392

Stanley Finkelstein, SIOR, REBC, Stanley Finkelstein LTD, Herzlia, Israel; **Garry R. Holmes, SIOR**, R.W. Holmes Realty Co., Wayland, Massachusetts, for the lease of a 65,800 square foot office building for \$25,613,410.

Largest Dollar Volume Transaction (Other)



30842



414



32784

Steve Milner, SIOR, CCIM, Milner & Associates, DeKalb, Illinois; **Mark B. Goode, SIOR**, and **Roy L. Splansky, SIOR**, Venture One Real Estate, Lincolnshire, Illinois; for a 350 acre land sale for \$9,650,000.

Largest Dollar Volume Transaction (International)



63736



63061

Gonzalo Gutierrez, SIOR, Cushman & Wakefield, Monterrey, Mexico; **Felix G. Tejada, SIOR**, The Alles Group Monterrey, Monterrey, Mexico, for the sale of a 420,000 square foot industrial space for \$28,249,686.

Largest Dollar Volume Transaction (Rookie of the year)



65809

Worth Remick, SIOR, CBRE, Norfolk, Virginia, a member for under one year at the time of closing, for the sale of an 820,000 square foot industrial space for \$18,200,000.

Largest Dollar Volume Transaction (Associate Transaction)



1667



33459

Tom E. McCormick, SIOR, FRICS, Rockefeller Group International, Irvine, California; **Phillip M. Breidenbach, SIOR**, Colliers International, Phoenix, Arizona, for the lease of a 214,082 square foot office building for \$44,700,000.